Intermonte

TIP

Price (Eu):

OUTPERFORM

3.58

Target Price (Eu): 4.05 SECTOR: Holdings & RE

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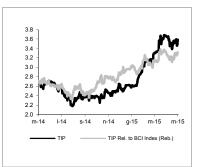
Strong Quarter Should Lift Visibility on Dividends and Portfolio Improvement

- We are estimating another very strong quarter for TIP, which should bode well for another solid year. TIP should have benefited from both gains on the sale of the Intercos stake (around Eu10mn, announced at the beginning of the year) and from an additional estimated Eu10mn in gains on the very solid performance of FCA's convertible bond, which should have contributed an estimated Eu20mn. Seasonally high costs in 1Q should have been more than offset by a sound revenues trend: we are estimating net profit of Eu14.8mn in 1Q and have lifted our FY15 estimate from Eu12.9mn to Eu24.9mn. We have also raised our FY15 dividend estimate by 11% to Eu0.05ps, a 29% payout ratio, and we feel we are still being conservative considering the 32% paid on FY14. Average YTD performance of TIP's listed assets is around +37%, and has held up quite well even in the volatile last month (-1% on average).
- Upcoming newsflow: focus on FCA, bonus warrant issue and Eataly. On top of the strong 1Q results expected, we see 3 main drivers of the stock in the near future: 1) FCA seems the most tradable asset in the portfolio, as it was admittedly a one-off opportunity and we don't consider it to be part of the "core" portfolio. We estimate that the company has an estimated unrealised gross capital gain of almost Eu15mn on the equity-only portion. As for the timing, we would not expect TIP to take action before August, to benefit from favourable participation exemption taxation; 2) TIP will issue max 13.3mn shares to serve the 3:1 bonus warrant shares issue that will be granted to the old 2015-2015 warrant holders. The new issue will probably take place in July: given the very strong return of the old warrant we are expecting the new issue to have significant appeal. 3) the very good start of Milan's 2015 EXPO exhibition at the beginning of May (11mn tickets already sold, 1mn visitors estimated by 15th May) should improve both public and investor awareness on Eataly, which is playing a key role in this edition of the EXPO. As highlighted in our recent report published on 4th March, we consider Eataly the most promising asset in TIP's non-listed portfolio and founder Farinetti's recently renewed commitment to a listing in the next 2 years should support our view.
- Valuation lifted to Eu4.05ps. We have increased our target price on the back of the recent strong performance of our static NAV (yielding a fair value of Eu3.86ps) and our dynamic NAV (which reflects Intermonte's fair value on most Italian assets, yielding a fair value of Eu4.27ps).
- Positive view confirmed, valuation trimmed to OUTPERFORM from Buy. We confirm our positive view on TIP, which offers an appealing, low-volatility exposure to a portfolio of excellent listed and non-listed companies. The shareholder-friendly approach through dividends, bonus shares and warrant issues should allow it to retain a well-deserved premium rating vs other holding companies. We are lowering our rating to OUTPERFORM due entirely to slightly lower upside potential at fair value (+15% ex-div).

Key Figures	2012A	2013A	2014A	2015E	2016E
Net profit (Eu mn)	9	32	27	25	15
EPS - New (Eu)	0.069	0.220	0.188	0.175	0.104
EPS - Old (Eu)				0.090	
DPS (Eu)	0.041	0.083	0.061	0.050	0.040
NAVPS (Eu)	1.597	4.270	3.865	3.865	3.865
Ratios & Multiples	2012A	2013A	2014A	2015E	2016E
P/E	51.6	16.3	19.1	20.5	34.6
Div. Yield	1.1%	2.3%	1.7%	1.4%	1.1%
P/NAVPS	2.2	0.8	0.9	0.9	0.9

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TIP - 12m Performance



RATING: from BUY to OUTPERFORM TARGET PRICE (Eu): from 3.65 to 4.05 Change in EPS est: 2015A 2016E 93.4% 188.7%

STOCK DATA

NAV (Eu mn)

Reuters code:			TIP.MI
Bloomberg code	::		TIP IM
Df	4	2	10
Performance	1m	3m	12m
Absolute	-1.8%	17.7%	33.7%
Relative	0.5%	6.4%	25.6%
12 months H/L:		3.	68/2.18
SHAREHOLDER DA	ATA		
No. of Ord. share	s (mn):		136
Total No. of share	es (mn):		143

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SHAREHOLDER DATA	
No. of Ord. shares (mn):	136
Total No. of shares (mn):	143
Mkt Cap Ord (Eu mn):	488
Total Mkt Cap (Eu mn):	488
Mkt Float - ord (Eu mn):	378
Mkt Float (in %):	77.6%
Main shareholder:	
D'Amico SdN	11.3%
BALANCE SHEET DATA	2015
Book value (Eu mn):	369
BVPS (Eu):	2.70
P/BV:	1.3
Net Debt (Eu mn):	-44

Please see important disclaimer on the last page of this report

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Our estimates for both 1Q15 and FY2015/16

Tamburi Investment Partners S.p.A. - Quarterly P&L

(Eu 000)	1Q14A	FY14	1Q15E	FY15E
Revenue from sales and services	2,233	7,737	1,500	9,439
Other revenue	18	127	32	129
Total revenue	2,251	7,863	1,532	9,568
YoY growth	398%	78%		22%
Costs for materials, services and other costs	-625	-2,593	-440	-1,761
Personnel expense	-4,303	-7,660	-3,550	-8,809
Depreciation, amortisation and impairment loss	-7	-60	-16	-63
Operating profit	-2,684	-2,450	-2,474	-1,065
YoY growth	365%	-68%		-57%
Financial income	18,367	30,414	20,500	35,095
Financial expense	-460	-8,296	-1,970	-7,881
Profit before adjustments to investments	15,224	19,668	16,056	26,149
YoY growth	-2910%	-33%		33%
Share of profit (loss) of equity-accounted investees	-213	4,235	1,048	4,194
Net impairment losses on available-for-sale financial assets	0	5,010	202	808
Profit before tax	15.011	28.914	17,306	31,151
YoY growth	-2367%	-9%	,	8%
Current and deferred taxes	-524	-377	-2,423	-4,361
Tax rate	-3%	-1%	14%	14%
Profit for the year	14,468	26,798	14,884	24,921
YoY growth		-16%		-7%

Tamburi	Invoctmont	Dartnord	C n A	Yearly P&I

Tamburi Investment Partners S.p.A Yearly P&L			New Es	timates	Old Estimates		% change		
(Eu 000)	FY13	FY14	FY15E FY16E		FY15E	FY16E	FY15E	FY16E	
Revenue from sales and services	4,263	7,737	9,439	10,382	9,439	10,382	0%	0%	
YoY growth	-10%	81%	22%	10%	22%	10%			
Other revenue	151	127	129	132	129	132	0%	0%	
YoY growth	14%	-16%	2%	2%	2%	2%			
- Fotal revenue	4,414	7,863	9,568	10,514	9,568	10,514	0%	0%	
YoY growth	-9%	78%	22%	340%	22%	340%			
Costs for materials, services and other costs	-2,009	-2,593	-1,761	-1,770	-1,761	-1,770	0%	0%	
YoY growth	23%	29%	-32%	302%	-32%	302%			
Personnel expense	-9,983	-7,660	-8,809	-10,130	-8,809	-10,130	0%	0%	
YoY growth	141%	-23%	15%	125%	15%	360%			
Depreciation, amortisation and impairment loss	-66	-60	-63	-66	-63	-66	0%	0%	
YoY growth	-17%	-9%	5%	5%	5%	5%			
Operating profit	-7,644	-2,450	-1,065	-1,452	-1,065	-1,452	0%	0%	
YoY growth	655%	-68%	-57%	-43%	-57%	445%			
Financial income	39,240	30,414	35,095	25,494	20,095	11,494	75%	122%	
YoY growth	423%	-22%	15%	24%	-34%	129%			
Financial expense	-2,137	-8,296	-7,881	-7,881	-7,881	-7,881	0%	0%	
YoY growth	239%	288%	-5%	300%	-5%	300%			
Profit before adjustments to investments	29,459	19,668	26,149	16,161	11,149	2,161	135%	648%	
YoY growth	403%	-33%	33%	1%	-43%	-22%			
Share of profit (loss) of equity-accounted investees	4,738	4,235	4,194	4,151	4,194	4,151	0%	0%	
YoY growth	9%	-11%	-1%	296%	-1%	296%			
Net impairment losses on available-for-sale financial assets	-2,500	5,010	808	1,106	808	1,106	0%	0%	
YoY growth	2759%	-300%	-84%	448%	-84%	448%			
Profit before tax	31,697	28,914	31,151	21,419	16,151	7,419	93%	189%	
YoY growth	214%	-9%	8%	24%	-44%	84%			
Current and deferred taxes	142	-377	-4,361	-5,355	-2,261	-1,855	93%	189%	
Tax rate	0%	-1%	14%	25%	14%	25%			
Minorities	100	-1,739	-1,869	-1,285	-96904%	-44512%			
% on net profit		-6%	-6%	-6%	-6%	-6%			
Profit for the year	31,939	26,798	24,921	14,779	12,921	5,119	92.9%	188.7%	
YoY growth	245%	-16%	- 7%	0%	-52%	47%			
EPS diluted	0.220	0.188	0.175	0.104	0.091	0.036			
DPS	0.083	0.061	0.050	0.040	0.045	0.040	11%	0%	
Dividend Deveut (%)	2.40/	220/	200/	200/	F00/	1120/			

34%

32%

29%

50%

112%

Dividend Payout (%) Source: Intermonte SIM estimates and company data





Our Updated Valuation

TIP - Fair Value Calculation (Eu mn)

Valuation method	Value	P.S. (Eu)	Weight
Adjusted Net Asset Value	552	3.86	50%
Dinamic Net Asset Value	610	4.27	50%
Fair valuation	581	4.07	
Fair value p.s. (Eu)	4.07		

Source: Intermonte SIM estimates

TIP - Net Asset Value

(Eu mn)	Value	Stake (%)	% on NAV	Valuation method	Sector
LISTED COMPANIES	177.2		32.1%		
Amplifon S.p.A.	67.0	4.3%	12.1%	Market value	Hearing aids
Monrif S.p.A.	4.1	8.0%	0.7%	Market value	Publishing
NoemaLife S.p.A.	7.2	16.3%	1.3%	Market value	Healthcare
Servizi Italia S.p.A.	2.6	1.8%	0.5%	Market value	Healthcare
Bolzoni S.p.A.	7.3	7.7%	1.3%	Market value	Fork Lift
M&C S.p.A.	1.9	3.5%	0.3%	Market value	Financial Holding
Fiat Chrysler Automobiles N.V.	30.9	0.1%	5.6%	Market value	Auto
HUGO BOSS AG	53.0	0.7%	9.6%	Market value	Fashion/Luxury
Digital Magics S.p.A.	0.3	1.5%	0.1%	Market value	Web incubator
Other listed companies	2.9	n.a.	0.5%	Book Value	Various
NON LISTED COMPANIES	71.3		12.9%		
Furn Invest S.a.S. (Roche Bobois)	33.5	38.3%	6.1%	0.7x EV/Sales	Furniture
ClubItaly (Eataly)	36.0	27.5%	6.5%	Book Value	Food Retailer
Borletti	0.9	n.a.	0.2%	Book Value	Real estate
Other non listed companies	0.9	n.a.	0.2%	Book Value	Various
ASSOCIATES	327.0		59.3%		
Club 3 S.r.l. (5.8% of Prysmian)	87.3	35.0%	15.8%	Market value	Cables
Club 7 S.r.l. (14% of Ruffini-32% Moncler)	98.1	52.5%	17.8%	Market value	Luxury
Data Holding 2007 S.r.l. (34.2% of B.E.E. Team)	12.8	46.7%	2.3%	Market value	IT Banking
Gruppo IPG Holding (26.294% of Interpump)	107.4	25.1%	19.5%	Market value	Hydraulic
Palazzari & Turries Limited	0.3	30.0%	0.0%	Book Value	Finance
Gatti & Co	0.3	30.0%	0.1%	Book Value	Finance
TIP advisory business	20.8	100.0%	3.8%	15x adj. PE	Finance
Net Financial Position	-43.6		-7.9%	Including recent transa	ctions
Holding costs	-6.8		-1.2%		
Treasury shares (5.039%)	26.6		4.8%	@ April 16, 2015	
Total NAV	551.8				
N. of shares (f.d.)	142.8				
Total NAV ps (Eu)	3.86				
TIP Market price (Eu)	3.58				
Current premium (discount) on NAVPS	-7.3%				

TIP - Dynamic Net Asset Value

(Eu mn)	Value	Stake (%)	% on NAV	Valuation method	Sector
LISTED COMPANIES	180.7		29.6%		
Amplifon S.p.A.	67.0	4.3%	11.0%	NAV @ fair value	Hearing aids
Monrif S.p.A.	4.1	8.0%	0.7%	Market value	Publishing
NoemaLife S.p.A.	7.2	16.3%	1.2%	Market value	Healthcare
Servizi Italia S.p.A.	2.8	1.8%	0.5%	NAV @ fair value	Healthcare
Bolzoni S.p.A.	8.4	7.7%	1.4%	NAV @ fair value	Fork Lift
M&C S.p.A.	1.9	3.5%	0.3%	Market value	Financial Holding
Fiat Chrysler Automobiles N.V.	33.0	0.1%	5.4%	NAV @ fair value	Auto
HUGO BOSS AG	53.0	0.7%	8.7%	Market value	Fashion/Luxury
Digital Magics S.p.A.	0.3	1.5%	0.1%	Market value	Webincubator
Other listed companies	2.9	n.a.	0.5%	Book Value	Various
NON LISTED COMPANIES	102.4		16.8%		
Furn Invest S.a.S. (Roche Bobois)	33.5	38.3%	5.5%	0.7x EV/Sales	Furniture
ClubItaly (Eataly)	67.1	27.5%	11.0%	NAV @ fair value	Food Retailer
Borletti	0.9	n.a.	0.1%	Book Value	Real estate
Other non listed companies	0.9	n.a.	0.1%	Book Value	Various
ASSOCIATES	350.7		57.5%		
Club 3 S.r.l. (5.8% of Prysmian)	98.6	35.0%	16.2%	NAV @ fair value	Cables
Club 7 S.r.I. (14% of Ruffini-32% Moncler)	96.6 112.8	52.5%	18.5%	NAV @ fair value	
,	16.9	52.5% 46.7%	2.8%	NAV @ fair value	Luxury
Data Holding 2007 S.r.l. (34.2% of B.E.E. Team)				NAV @ fair value	IT Banking
Gruppo IPG Holding (26.294% of Interpump)	100.9	25.1%	16.5%		Hydraulic
Palazzari & Turries Limited	0.3	30.0%	0.0%	Book Value	Finance
Gatti & Co	0.3	30.0%	0.1%	Book Value	Finance 5:
TIP advisory business	20.8	100.0%	3.4%	15x adj. PE	Finance
Net Financial Position	-43.6		-7.2%	Including recent transa	ctions
Holding costs	-6.8		-1.1%		
Treasury shares (5.039%)	26.6		4.4%	@ April 16, 2015	
Total NAV	610.1				
N. of shares (f.d.)	142.8				
Total NAV ps (Eu)	4.27				
TIP Market price (Eu)	3.58				
Current premium (discount) on NAVPS	-16.1%				

Source: Intermonte SIM estimates





Tamburi Investments Partners - Main Listed Asset Performance (ranked by weight on NAV)

Stock	Price (Eu)	Mkt cap (Eu mn)			% Change			% Change 1 Year	% Change 2 Years
Tamburi Investment Partners S.p.A.	3.58	514		-1.8%	17.7%	45.9%	36.6%	33.7%	121.4%
Interpump Group S.p.A.	14.97	1,610	19.5%	-1.8%	17.3%	42.6%	28.5%	51.6%	121.1%
Moncler SpA	16.49	4,123	17.8%	3.1%	27.5%	56.2%	48.3%	29.9%	
Prysmian S.p.A.	19.84	4,300	15.8%	2.0%	17.3%	35.8%	31.0%	16.7%	26.9%
HUGO BOSS AG	108.25	7,621	9.6%	-6.7%	-3.2%	7.0%	6.4%	8.7%	22.3%
Amplifon S.p.A.	7.01	1,576	12.1%	11.3%	28.6%	48.1%	42.9%	46.7%	78.3%
Fiat Chrysler Automobiles N.V.	13.50	22,867	5.6%	-11.6%	11.6%	53.9%	40.6%	81.5%	181.4%
Be Think, Solve, Execute S.p.A.	0.61	82	2.3%	-6.5%	13.9%	28.7%	24.8%	1.5%	189.7%
Bolzoni S.p.A.	3.64	95	1.3%	0.8%	23.5%	26.8%	30.0%	-8.3%	30.6%
NoemaLife S.p.A.	5.80	44	1.3%	13.8%	22.9%	24.7%	26.6%	14.2%	67.0%
Monrif S.p.A.	0.34	51	0.7%	-8.0%	4.6%	13.4%	19.4%	-20.4%	28.3%
Servizi Italia S.p.A.	5.01	142	0.5%	-6.9%	14.6%	31.8%	25.6%	-5.5%	42.2%
M&C S.p.A.	0.11	54	0.3%	-3.7%	4.1%	29.5%	27.9%	-22.8%	-32.9%
Average performance				-1.2%	15.2%	33.2%	29.3%	16.1%	68.6%
FTSE Italia All-Share				-1.2%	12.6%	23.4%	23.6%	7.6%	36.0%
FTSE MIB				-1.1%					
					12.3%	22.1%	22.6%	7.3%	35.1%
FTSE Star Italy				-1.2%	16.4%	39.5%	32.2%	28.1%	99.5%
FTSE Mid Cap Italy				-2.2%	14.5%	28.9%	29.4%	11.9%	53.9%
FTSE Small Cap Italy				-1.2%	17.2%	41.9%	36.2%	10.6%	49.7%
TIP - Relative performance vs Italian indexes				1M	3M	6M	YTD	1Y	2Y
FTSE Italia All-Share				-0.5%	5.1%	22.5%	13.0%	26.2%	85.4%
FTSE MIB				-0.6%	5.4%	23.8%	14.0%	26.4%	86.3%
FTSE Star Italy				-0.5%	1.3%	6.4%	4.4%	5.6%	21.9%
FTSE Mid Cap Italy				0.4%	3.3%	17.0%	7.2%	21.8%	67.4%
FTSE Small Cap Italy				-0.6%	0.6%	4.0%	0.4%	23.2%	71.6%

Source: Intermonte SIM and Factset

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BUY: stock expected to outperform the market by over 25% over a 12 month period:

OUTPERFORM's stock expected to outperform the market by between 10% and 25% over a 12 month period:

NEUTRAL: stock performance expected at between +10% and -10% compared to the market over a 12 month period:

UNDERPERFORM's stock expected to underperform the market by between -10% and -25% over a 12 month period:

SELL stock expected to underperform the market by over 25% over a 12 month period.

The stock price indicated is the reference price on the day prior to the publication of the report.

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OUTPERFORM: 38.46%

NEUTRAL: 31.69%

UNDERPERFORM: 4.49%

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BUY: 21.88%

OUTPERFORM: 43.75%

NEUTRAL: 34.37%

UNDERPERFORM: 0.00% SELL: 0.00%

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- ter to disclose its possible conflicts of interest Intermonte SIM states that:
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DETAILS ON STOCKS RECOMMENDATION

Stock NAME	TIP		
Current Recomm:	OUTPERFORM	Previous Recomm:	BUY
Current Target (Eu):	4.05	Previous Target (Eu):	3.00
Current Price (Eu):	3.58	Previous Price (Eu):	2.40
Date of report:	12/05/2015	Date of last report:	13/11/2014

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