

# TIP

# **OUTPERFORM**

Price (Eu): 3.23

Target Price (Eu): 3.80

SECTOR: Holdings & RE

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# Dynamic NAV still offering Upside ahead of Asset Italia Kick-Off

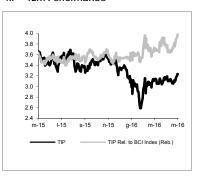
- No major surprises from 1Q16 results. In 1Q16 TIP posted net profit of Eu2.7mn, from Eu15.4mn in the first quarter last year when the company booked a Eu10.7mn capital gain on the sale of Intercos. Revenues from advisory activity came to Eu1.2mn (vs. Eu0.3mn last year), thanks in part to fees received from the Beta Utensili deal. The spinoff of Ferrari from FCA created an accounting distortion, while the overall return on the FCA investment was very positive. Net debt came to Eu208.9mn, without taking into account non-current financial assets which could be easily liquidated. In our assumption we consider a net debt of Eu180mn, including the cash-in from the disposal of the stake in Bolzoni. In 1Q16 net debt was also negatively affected by the value reduction of the FCA mandatory convertible after the Ferrari spin-off.
- Furla: a new positive addition to portfolio. On 2<sup>nd</sup> May TIP announced a new important agreement to help Furla, a leading Italian leather bags and accessories manufacturer and retailer, to float on the stock market. Under this agreement, TIP has made a commitment to subscribe a Eu15mn mandatory convertible bond and then another Eu15mn worth of Furla shares in the company's IPO, at the regular IPO price. TIP will then have the option to subscribe further shares on behalf of third parties (a "family & friends" option). Furla reported 2015 revenue of Eu340mn (+30% YoY) and EBITDA of Eu44mn (+29% YoY, 13% margin). We think this IPO will generate a lot of investor interest and the size should be substantial (about Eu120-150mn, assuming a 10x EBITDA multiple and 30% float). The timing of the listing is still uncertain but it will probably happen in 2017.
- NAV update. We have reviewed our NAV, including value coming from fees generated by Asset Italia initiative. Asset Italia should be operating from this summer and even if the company has not yet disclosed the pipeline of new investments, we expect Asset Italia to invest an average Eu100-150mn per annum over the next three years, which would imply an annual investment by TIP of Eu20-30mn on average. We value Asset Italia at around Eu13.8mn, applying a DCF to the expected management fees that TIP will receive from this initiative. Upside potential coming from the incentive fee is not captured by our model. In addition to that, we have updated our valuation for Eataly, Azimut Benetti, Roche Bobois, Clubtre and IPG Holding.
- **OUTPERFORM confirmed.** We decided to set our target price based on our Dynamic NAV, which we think is more appropriate considering the proactive management of the portfolio of assets, TIP's ability to gain the trust of the owners of many high quality companies in Italy and to enter into the share capital of their companies, the innovative solutions offered to investors and the good stock selection, focused on high-quality and luxury stocks. In a supportive economic environment, we could expect TIP to double its NAV over the next five years. At current market price TIP is currently trading at a 15.3% discount vs. our Dynamic NAV and a 9.3% premium to the static NAV, which recently suffered from the weak performance of some investments, in particular Hugo Boss and FCA.

2014A	2015A	2016E	2017E	2018E
27	25	14	14	14
0.188	0.171	0.096	0.096	0.097
	0.171	0.096	0.096	0.097
0.061	0.061	0.061	0.061	0.050
3.865	2.939	2.939	2.939	2.939
	27 0.188 0.061	27 25 0.188 0.171 0.171 0.061 0.061	27 25 14 0.188 0.171 0.096 0.171 0.096 0.061 0.061 0.061	27 25 14 14 0.188 0.171 0.096 0.096 0.171 0.096 0.096 0.061 0.061 0.061 0.061

Ratios & Multiples	2014A	2015A	2016E	2017E	2018E
P/E	17.2	18.8	33.5	33.5	33.5
Div. Yield	1.9%	1.9%	1.9%	1.9%	1.5%
P/NAVPS	0.8	1.1	1.1	1.1	1.1
ROCE					

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### TIP - 12m Performance



RATING: Unchanged						
TARGET PRICE (Eu): Unchanged						
Change in EPS est:	2016E	2017E				

STOCK DATA Reuters code: Bloomberg code	O.		TIP.MI
bloomberg code	ᠸ.		IIF IIVI
Performance	1m	3m	12m
Absolute	3.1%	8.9%	-11.2%
Relative	5.7%	6.6%	7.6%
12 months H/L:		3	.69/2.59
SHAREHOLDER D			4.40
No. of Ord. share	` ′		148
Total No. of shar	es (mn):		148
Mkt Cap Ord (Eu	u mn):		477
Total Mkt Cap (E	Eu mn):		477
Mkt Float - ord (f	Eu mn):		371
Mkt Float (in %):			77.6%
Main shareholde	er:		
D'Amico SdN			11.3%
BALANCE SHEET	DATA		2016
Book value (Eu r	nn):		
BVPS (Eu):			2.53
P/BV:			1.3
Net Debt (#Bad	Kevword	mn):	-180
NAV (Eu mn)	,	,	434
			.5 .

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TIP - Dynamic NAV (@ Intermonte and/or consensus fair value)

(Eu mn)	Value	Stake (%)	% on NAV	Valuation method	Sector
LISTED COMPANIES	227.8		40.4%		
Amplifon S.p.A.	88.0	4.2%	15.6%	Intermonte Fair Value	Hearing aids
FCA (equity & MCS)	36.9	0.1%	6.6%	Intermonte Fair Value	Auto
HUGO BOSS AG	44.8	1.0%	7.9%	Consensus Fair Value	Fashion/Luxury
Ferrari NV	31.8	0.4%	5.6%	Intermonte Fair Value	Luxury cars
NoemaLife S.p.A.	9.1	14.9%	1.6%	Market value	Healthcare
Other listed companies	5.4	n.a.	1.0%	Book Value	Various
Digital Magics S.p.A.	4.3	0.4%	6.1%	Market value	Auto/Luxury
Servizi Italia S.p.A.	2.9	1.9%	0.5%	Intermonte Fair Value	Healthcare
Monrif S.p.A.	2.6	8.4%	0.5%	Market value	Publishing
M&C S.p.A.	1.9	2.7%	0.3%	Market value	Financial Holding
NON LISTED COMPANIES	247.6		43.9%		
Club 7 S.r.l. (14% of Ruffini - 32% Moncler)	117.3	52.5%	20.8%	Intermonte Fair Value	Luxury
Azimut Benetti	50.0	12.0%	8.9%	12x EV/EBITDA FY16E	Yacht/ Luxury
TXR S.r.I (51% Furn Invest - 38% Roche Bobois)	50.0	51.0%	8.9%	10x EV/EBITDA FY16E	Furniture
TIP advisory business	21.5	100.0%	3.8%	14x adj. PE	Finance
Octo Telematics	8.0	n.a.	1.8%	Book Value	Telematics
Other non listed companies	0.8	n.a.	0.2%	Book Value	Various
ASSOCIATES	270.7		48.0%		
Club 3 SpA (5.8% of Prysmian)	75.9	43.3%	13.5%	Intermonte Fair Value	Cables
Gruppo IPG Holding (20.23% of Interpump)	78.6	33.7%	13.9%	Intermonte Fair Value	Hydraulic
Clubitaly SpA (20% Eataly)	55.0	27.5%	9.8%	10x EV/EBITDA FY18E	Food Retailer
Be, Think, Solve, Execute	26.8	23.4%	4.8%	Intermonte Fair Value	IT Banking
TIPO	20.0	28.6%	3.5%	Book Value	Finance
Asset Italia	13.8	20.0%	2.4%	Intermonte Fair Value	Finance
Palazzari & Turries Limited	0.4	30.0%	0.1%	Book Value	Finance
Gatti & Co	0.2	28.6%	0.0%	Book Value	Finance
Net Financial Position	-180.0		-31.9%	Including recent transaction	ons
Holding costs	-6.1		-1.1%	Est 1% of total assets	
Treasury shares (0.76%)	3.6		0.6%	@ May 13, 2016	
Total NAV	563.6				
N. of shares	147.8				
Total NAV ps (Eu)	3.81				
TIP Market price (Eu)	3.23				
Current premium (discount) on NAVPS	-15.3%				

Source: Intermonte SIM estimates & Factset

### Asset Italia Initiative

The overall final capital commitment is expected to be in the Eu300-500mn range.

- Investments will be proposed by TIP's team, but will be analysed on an individual basis, in complete autonomy, by the Board of Directors of Asset Italia.
- The Board of Directors of Asset Italia will be composed of nine members, four representing TIP and five others.
- In the fifth year, a "business combination" will occur, whereby ordinary TIP shares will be allocated to all Asset Italia shareholders.
- The minimum commitment from each shareholder is Eu10mn.
- The share capital of Asset Italia will be composed of:
  - Category A shares: 80% of the capital at closing, subscribed by other parties, who will pay TIP an arrangement fee based on the amount committed.
  - o Category B shares: 20% of the capital, held by TIP.
- o Other shares that may be issued when new investments are made.
- The Board of Directors of Asset Italia will examine opportunities requiring investments of at least Eu50mn each and will consider investing in companies with at least Eu200mn in annual revenues until TIPO has invested all its available funds. Afterwards, Asset Italia might choose to make further investments without minimum size limits.
   Deals that would require Eu30-50mn might be made 50/50 jointly with TIP.
- Each of the parties will have 15 working days to choose whether to participate in each investment, indicating potential interest in the event of overallotment. During that period, a virtual data room will be made available to the shareholders of Asset Italia containing all documents needed to adequately analyse each investment.
- At the end of the five-year period, procedures to exchange all the shares of Asset Italia at that time (of all classes issued, thus providing a concrete possibility to capitalise on the value of each individual investment made) will be finalised. Considering specific commitments and TIP's role, at the time of this share swap, if all shares held by Asset Italia are worth at least 50% more than the aggregate amount of all the cash-outs made until that time, then the recognised value of category B shares will be increased by 5%.

### Asset Italia Valuation

Our valuation assumes a 2% fee on the total commitment, which should reach Eu500mn according to company indications. Then we assume a 2% fee on each new investment that is finalised and a 0.5% fee on the total invested capital. The discounted cash flows after costs and taxes yields a valuation of Eu13.8mn. We currently do not capture the possible positive upside coming from the incentive fee (5% carried interest).

(Eu mn)	2H16	FY17	FY18	FY19	FY20	1H21
Committed capital	500.0					
Initial arrangement fees (2% on committed)	10.0					
Deal pipeline	75.0	200.0	150.0	75.0	0.0	0.0
Deal arrangement fees (2% on each deal)	1.5	4.0	3.0	1.5	0.0	0.0
Drawn capital	75.0	275.0	425.0	500.0	500.0	500.0
Management fees (0.5% on drawn capital)	0.4	1.4	2.1	2.5	2.5	2.5
Total fees	11.9	5.4	5.1	4.0	2.5	2.5
Total Costs	(1.2)	(3.0)	(2.1)	(1.2)	(0.8)	(0.8)
EBIT	10.7	2.4	3.0	2.8	1.7	1.7
Taxes (33%)	(3.5)	(0.8)	(1.0)	(0.9)	(0.6)	(0.6)
NOPAT	7.2	1.6	2.0	1.9	1.1	1.1

Source: Intermonte SIM Estimates





TIP - Static NAV (@ mkt price)

(Eu mn)	Value	Stake (%)	% on NAV	Valuation method	Sector
LISTED COMPANIES	200.6		45.9%		
Amplifon S.p.A.	81.6	4.2%	18.7%	Market value	Hearing aids
FCA (equity & MCS)	26.5	0.1%	6.1%	Market value	Auto
HUGO BOSS AG	40.5	1.0%	9.3%	Market value	Fashion/Luxury
Ferrari NV	26.6	0.4%	6.1%	Market value	Auto/Luxury
NoemaLife S.p.A.	9.1	14.9%	2.1%	Market value	Healthcare
Other listed companies	5.4	n.a.	1.2%	Book Value	Various
Digital Magics S.p.A.	4.3	19.0%	1.0%	Market value	Web incubator
Monrif S.p.A.	2.6	8.4%	0.6%	Market value	Publishing
Servizi Italia S.p.A.	2.2	1.9%	0.5%	Market value	Healthcare
M&C S.p.A.	1.9	2.7%	0.4%	Market value	Financial Holding
NON LISTED COMPANIES	174.9		40.0%		
Club 7 S.r.l. (14% of Ruffini - 32% Moncler)	89.4	52.5%	20.5%	Market value	Luxury
Azimut Benetti	40.0	12.0%	9.2%	Book Value	Yacht/ Luxury
TXR S.r.I (51% Furn Invest - 38% Roche Bobois)	15.2	51.0%	3.5%	Book Value	Furniture
TIP advisory business	21.5	100.0%	4.9%	14x adj. PE	Finance
Octo Telematics	8.0	n.a.	1.8%	Book Value	Telematics
Other non listed companies	0.8	n.a.	0.2%	Book Value	Various
ASSOCIATES	237.7		54.4%		
Club 3 SpA (5.8% of Prysmian)	84.2	43.3%	19.3%	Market value (net of debt)	Cables
Gruppo IPG Holding (20.23% of Interpump)	84.1	33.7%	19.2%	Market value (net of debt)	Hydraulic
Clubitaly Spa (20% Eataly)	33.2	27.5%	7.6%	Book Value	Food Retailer
Be, Think, Solve, Execute	15.7	23.4%	3.6%	Market value	IT Banking
TIPO	20.0	28.6%	4.6%	Book Value	Finance
Palazzari & Turries Limited	0.4	30.0%	0.1%	Book Value	Finance
Gatti & Co	0.2	30.0%	0.1%	Book Value	Finance
Net Financial Position	-180.0		-41.2%	Including recent transaction	S
Treasury shares (0.76%)	3.6		0.8%	@ May 13, 2016	
Total NAV	436.8				
N. of shares	147.8				
Total NAV ps (Eu)	2.96				
	3.23				
TIP Market price (Eu)	3.23				

Source: Intermonte SIM estimates & Factset

## Performance Analysis

Tamburi Investments Partners - Main Listed Asset Performance

Tamburi Investment Partners S.p.A.   3.23   477   3.1%   8.9%   -4.7%   -8.0%   -11.2%   24.2%	Stock	Price (Local ccy)	Mkt cap (Local ccy)	% weight on NAV	% Change 1 Month	% Change 3 Months	% Change YTD	% Change 6 Months	% Change 1 Year	% Change 2 Years
Prysmian S.p.A	Tamburi Investment Partners S.p.A.	3.23	477		3.1%	8.9%	-4.7%	-8.0%	-11.2%	24.2%
Interpump Group S.p.A.  Amplifon S.p.A.  8.53  1,924  18.7%  9.3%  15.4%  6.6%  7.3%  10.9%  35.0%  Amplifon S.p.A.  8.53  1,924  18.7%  9.3%  15.4%  6.7%  23.2%  18.6%  90.8%  41.8%  Ferrari NV  37.61  7,105  6.1%  33.6%  8.5%  12.5%  Ferrari NV  37.61  7,105  6.1%  3.6%  8.5%  12.5%  Ferrari NV  6.31  8.127  6.1%  8.0%  8.5%  12.5%  Filat Chrysler Automobiles N.V.  6.31  8.127  6.1%  8.0%  8.7%  24.5%  23.7%  29.7%  34.7%  34.7%  34.7%  34.9%  44.8%  44.8%  44.8%  42.37  44.8%  44.8%  44.8%  42.37  44.8%  44.8%  44.8%  42.37  44.8%  44.8%  44.8%  42.37  44.8%  44.8%  44.8%  42.37  42.37  44.8%  44.8%  44.8%  44.8%  42.37  42.37  44.8%  44.8%  44.8%  42.37  42.37  44.8%  44.8%  44.8%  42.37  42.37  44.8%  44.8%  44.8%  42.37  42.37  44.8%  45.19  45.19  29.7%  34.7%	Moncler SpA	15.25	3,815	20.5%	3.2%	10.7%	18.0%	1.2%	-13.0%	19.8%
Amplifon S.p.A.         8.53         1,924         18.7%         9.3%         15.4%         6.7%         23.2%         18.6%         90.8%           HUGO BOSS AG         57.80         4,069         9.3%         -3.3%         -16.6%         -24.5%         -33.5%         -44.9%         -11.8%           Ferrari NV         37.61         7,105         6.1%         -3.6%         8.5%         -12.5%         -23.7%         -29.7%         34.7%           Flat Chrysler Automobiles N.V.         6.31         8,127         6.1%         -8.0%         8.7%         -25.4%         -23.7%         -29.7%         34.7%           Be Think, Solve, Execute S.p.A.         0.50         67         3.6%         3.3%         11.4%         -4.0%         -6.6%         -17.3%         -19.2%           NoemaLife S.p.A.         7.26         61         2.1%         -6.7%         1.0%         7.9%         14.7%         23.0%         45.1%           Digital Magics S.p.A.         4.61         23         1.0%         -1.5%         1.5%         -19.9%         -13.7%         -20.4%         -30.7%         -20.72         37.6%         -45.1%         Servizi Italia S.p.A         -3.5%         3.5%         -6.7%         -20.0%         -27.2% <td>Prysmian S.p.A.</td> <td>21.63</td> <td>4,688</td> <td>19.3%</td> <td>7.7%</td> <td>23.2%</td> <td>6.8%</td> <td>9.5%</td> <td>4.6%</td> <td>33.1%</td>	Prysmian S.p.A.	21.63	4,688	19.3%	7.7%	23.2%	6.8%	9.5%	4.6%	33.1%
HUGO BOSS AG Ferrari NV 37.61 7,105 6.19% 3.3% -16.6% -24.5% -33.5% -44.8% -41.8% Ferrari NV Be Think, Solve, Execute S.p.A. Noematife S.p.A. 7.26 61 2.19% -6.7% 10.9% -1.9% 14.7% 23.0% 45.1% Digital Magics S.p.A. 0.21 31 0.6% -3.4% -6.1% -22.0% -27.2% 37.6% -45.1% Servizil Italia S.p.A. 0.21 31 0.6% -3.4% -6.1% -22.0% -27.2% 37.6% -45.1% Servizil Italia S.p.A. 0.15 71 0.4% 16.4% 25.6% 11.4% 4.5% 30.8% 31.1%  Average performance  0.7% 6.8% -4.3% -4.3% -8.2% 9.1%  FISE Italia All-Share FISE Star Italy FISE Small Cap Italy  1M 3M YTD 6M 12.7% -2.2% 11.8% 10.5% 35.6% 11.8% 10.5% 36.8% 12.5% 38.4% 15.5% 36.8% 15.3% 36.8% 17.3% 15.6% 35.6% 11.8% 10.5% 36.8% 12.5% 38.4% 15.5% 36.8% 15.5% 36.8% 10.5% 36.8% 11.8% 10.5% 36.8% 12.5% 38.4% 15.5% 36.8% 11.8% 10.5% 36.8% 12.5% 38.4% 15.5% 36.8% 11.8% 10.5% 36.8% 12.5% 38.4% 15.5% 36.8% 12.5% 38.4% 15.5% 36.8% 15.5% 36.8% 15.5% 36.8% 15.5% 36.8% 15.5% 36.8% 15.5% 36.8% 15.5% 36.8% 15.5% 36.8% 15.5% 36.8% 15.5% 36.8% 17.7% 36.8% 17.7% 38.8% 19.9% 15.5% 10.5% 35.9% 15.5% 36.8% 11.8% 10.5% 35.9% 15.5% 36.8% 15.5%	Interpump Group S.p.A.	13.37	1,456	19.2%	5.3%	4.9%	-6.6%	-7.3%	-10.9%	35.0%
Ferrari NV	Amplifon S.p.A.	8.53	1,924	18.7%	9.3%	15.4%	6.7%	23.2%	18.6%	90.8%
Flat Chrysler Automobiles N.V.  8e Think, Solve, Execute S.p.A.  0.50 67 3.6% 3.3% 11.4% 4.0% 4.0% 4.6.6% 17.3% 119.2% 119.2% 119.9% 13.9% 22.0% 14.7% 23.0% 45.1% 23.0% 15.5% 11.99% 13.9% 22.0% 27.2% 37.6% 45.1% 29.1% 30.8% 3.1% 30.8% 3.1% 30.6% 3.4% 4.6.1% 3.59 114 0.5% 2.0% 4.29 4.55% 4.57% 30.8% 3.1% 30.8% 3.1% 30.8% 3.1% 30.8% 3.1% 30.8% 3.1% 30.8% 3.1% 30.8% 3.1% 30.8% 3	HUGO BOSS AG	57.80	4,069	9.3%	-3.3%	-16.6%	-24.5%	-33.5%	-44.8%	-41.8%
Be Think, Solve, Execute S.p.A. 0.50 67 3.6% Noematife S.p.A. 7.26 61 2.1% 6.7% 1.0% 7.9% 14.7% 23.0% 45.1% 10 1.0% 7.9% 14.7% 23.0% 45.1% 10 1.0% 7.9% 14.7% 23.0% 45.1% 10 1.0% 7.9% 14.7% 23.0% 45.1% 10 1.0% 7.9% 14.7% 23.0% 45.1% 10 1.0% 1.5% 1.5% 1.5% 1.5% 1.5% 1.5% 2.20% 2.7.2% 23.6% 45.1% 10 1.0% 1.0% 1.0% 1.0% 1.0% 1.0% 1.0	Ferrari NV	37.61	7,105	6.1%	-3.6%	8.5%	-12.5%			
Noemalife S.p.A.   7.26   61   2.1%   -6.7%   1.0%   7.9%   14.7%   23.0%   45.1%   Digital Magics S.p.A.   4.61   23   1.0%   -1.5%   1.5%   1.9%   -13.9%   -20.4%   -30.7%   Monrif S.p.A.   0.21   31   0.6%   -6.1%   -22.0%   -27.2%   -37.6%   -45.1%   Servizi Italia S.p.A.   3.59   114   0.5%   -2.0%   4.2%   -5.5%   -6.7%   -26.7%   -29.8%   M&C S.p.A.   0.15   71   0.4%   16.4%   25.6%   11.4%   4.5%   30.8%   3.1%   Bolzoni S.p.A.   4.30   112   0.3%   2.2%   9.7%   10.2%   16.6%   22.7%   11.6%	Fiat Chrysler Automobiles N.V.	6.31	8,127	6.1%	-8.0%	8.7%	-25.4%	-23.7%	-29.7%	34.7%
Digital Magics S.p.A.	Be Think, Solve, Execute S.p.A.	0.50	67			11.4%	-4.0%	-6.6%	-17.3%	-19.2%
Monrif S.p.A. 0.21 31 0.6% 2.3.4% -6.1% -22.0% -27.2% -37.6% -45.1% Servizi Italia S.p.A. 3.59 114 0.5% -2.0% 4.2% -5.5% -6.7% -26.7% -29.8% M&C S.p.A. 0.15 71 0.4% 16.4% 25.6% 11.4% 4.5% 30.8% 3.1% Bolzoni S.p.A. 4.30 112 0.7% 6.8% -4.3% -4.3% -8.2% 9.1%    **Property of the image of the i	NoemaLife S.p.A.	7.26		2.1%		1.0%	7.9%	14.7%	23.0%	45.1%
Servizi Italia S.p.A.         3.59         114         0.5%         -2.0%         4.2%         -5.5%         -6.7%         -26.7%         -29.8%           M&C S.p.A.         0.15         71         0.4%         16.4%         25.6%         11.4%         4.5%         30.8%         3.1%           Bolzoni S.p.A.         4.30         112         0.4%         16.4%         25.6%         11.4%         4.5%         30.8%         3.1%           Average performance         0.7%         6.8%         -4.3%         -4.3%         -8.2%         9.1%           FTSE Italia All-Share         -3.2%         3.7%         -16.5%         -18.5%         -21.7%         -11.6%           FTSE Star Italy         -3.5%         3.5%         -17.3%         -19.8%         -23.6%         -14.2%           FTSE Mid Cap Italy         -3.0%         6.8%         -20.0%         -21.7%         -26.8%         -11.4%           FTSE Small Cap Italy         -3.8%         1.9%         -15.4%         -14.6%         -14.4%         2.2%           FTSE Italia All-Share         -6.6%         5.4%         12.6%         11.8%         10.5%         35.9%           FTSE MIB         -6.6%         5.4%         12.6% <t< td=""><td>0 0 .</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>-20.4%</td><td></td></t<>	0 0 .								-20.4%	
M&C S.p.A.         0.15         71         0.4%         16.4%         25.6%         11.4%         4.5%         30.8%         3.1%           Bolzoni S.p.A.         4.30         112         0.4%         16.4%         25.6%         11.4%         4.5%         30.8%         3.1%           Average performance         0.7%         6.8%         -4.3%         -4.3%         -8.2%         9.1%           FTSE Italia All-Share         -3.2%         3.7%         -16.5%         -18.5%         -21.7%         -11.6%           FTSE MIB         -3.5%         3.5%         -17.3%         -19.8%         -23.6%         -14.2%           FTSE Star Italy         -0.1%         7.5%         -5.9%         -2.6%         -2.0%         31.9%           FTSE MID Cap Italy         -3.0%         6.8%         -20.0%         -21.7%         -26.8%         -11.4%           FTSE Small Cap Italy         -3.8%         1.9%         -15.4%         -14.6%         -14.4%         2.2%           FTSE Italia All-Share         6.3%         5.2%         11.8%         10.5%         35.9%           FTSE MIB         6.6%         5.4%         12.6%         11.8%         12.5%         38.4%           FTSE Star Italy	•									
Bolizoni S.p.A.										
Average performance  0.7% 6.8% -4.3% -4.3% -8.2% 9.1%  FTSE Italia All-Share -3.2% 3.7% -16.5% -18.5% -21.7% -11.6%  FTSE MIB -3.5% 3.5% -17.3% -19.8% -23.6% -14.2%  FTSE Star Italy -0.1% 7.5% -5.9% -2.6% -2.0% 31.9%  FTSE Mid Cap Italy -3.0% 6.8% -20.0% -21.7% -26.8% -11.4%  FTSE Small Cap Italy -3.8% 1.9% -15.4% -14.6% -14.4% 2.2%  TIP - Relative performance vs Italian indexes  FTSE Italia All-Share -6.3% 5.2% 11.8% 10.5% 10.5% 35.9%  FTSE MIB -6.6% 5.4% 12.6% 11.8% 12.5% 38.4%  FTSE Star Italy -7.7%  FTSE Mid Cap Italy -8.2% 9.1%	·			0.4%						
FTSE Italia All-Share  -3.2% 3.7% -16.5% -18.5% -21.7% -11.6% FTSE MIB  -3.5% 3.5% -17.3% -19.8% -23.6% -14.2% FTSE Star Italy  -0.1% 7.5% -5.9% -2.6% -2.0% 31.9% FTSE Mid Cap Italy  -3.0% 6.8% -20.0% -21.7% -26.8% -11.4% FTSE Small Cap Italy  -3.8% 1.9% -15.4% -14.6% -14.4% 2.2%  TIP - Relative performance vs Italian indexes  FTSE Italia All-Share  -3.2% 3.7% -16.5% -18.5% -21.7% -21.6% -14.2%  -3.6% -2.0% 31.9% -3.0% 6.8% -20.0% -21.7% -26.8% -11.4% -14.6% -14.4% 2.2%  TIP - Relative performance vs Italian indexes  FTSE Italia All-Share  -6.3% 5.2% 11.8% 10.5% 10.5% 35.9% -7.7% -7.7% FTSE Mid Cap Italy  -3.2% 1.4% 1.3% -5.4% -9.2% -7.7% -	Bolzoni S.p.A.	4.30	112		0.3%	2.2%	9.7%	10.2%	16.6%	22.1%
FTSE MIB FTSE Star Italy FTSE Star Italy FTSE Mid Cap Italy FTSE Mid Cap Italy FTSE Small Cap Italy  FTSE Small Cap Italy  FTSE Small Cap Italy  TIP - Relative performance vs Italian indexes  FTSE Italia All-Share FTSE MIB FTSE	Average performance				0.7%	6.8%	-4.3%	-4.3%	-8.2%	9.1%
FTSE Star Italy FTSE Mid Cap Italy FTSE Mid Cap Italy FTSE Mid Cap Italy FTSE Small Cap Italy  FTSE Small Cap Italy  FTSE Small Cap Italy  TIP - Relative performance vs Italian indexes  FTSE Italia All-Share FTSE Italia All-Share FTSE MIB FTSE Star Italy FTSE Mid Cap Italy  FTSE Mid Cap Italy  FTSE Mid Cap Italy  -0.1% -7.5% -5.9% -2.6% -2.0% -21.7% -26.8% -11.4% -14.4% -14.6% -14.4% -14.6% -14.4% -14.6% -14.4% -14.6% -14.4% -14.6% -14.4% -14.6% -14.4% -14.6% -14.4% -14.6%	FTSE Italia All-Share				-3.2%	3.7%	-16.5%	-18.5%	-21.7%	-11.6%
TIP - Relative performance vs Italian   IM   3M   YTD   6M   1Y   2Y	FTSE MIB				-3.5%	3.5%	-17.3%	-19.8%	-23.6%	-14.2%
TIP - Relative performance vs Italian indexes         1M         3M         YTD         6M         1Y         2Y           FTSE Italia All-Share         6.3%         5.2%         11.8%         10.5%         10.5%         35.9%           FTSE MIB         6.6%         5.4%         12.6%         11.8%         12.5%         38.4%           FTSE Star Italy         3.2%         1.4%         1.3%         -5.4%         -9.2%         -7.7%           FTSE Mid Cap Italy         6.1%         2.1%         15.3%         13.7%         15.6%         35.6%	FTSE Star Italy				-0.1%	7.5%	-5.9%	-2.6%	-2.0%	31.9%
TIP - Relative performance vs Italian indexes         1M         3M         YTD         6M         1Y         2Y           FTSE Italia All-Share         6.3%         5.2%         11.8%         10.5%         10.5%         35.9%           FTSE MIB         6.6%         5.4%         12.6%         11.8%         12.5%         38.4%           FTSE Star Italy         3.2%         1.4%         1.3%         -5.4%         -9.2%         -7.7%           FTSE Mid Cap Italy         6.1%         2.1%         15.3%         13.7%         15.6%         35.6%	FTSE Mid Cap Italy				-3.0%	6.8%	-20.0%	-21.7%	-26.8%	-11.4%
Indexes         1M         3M         Y1D         6M         1Y         2Y           FTSE Italia All-Share         6.3%         5.2%         11.8%         10.5%         10.5%         35.9%           FTSE MIB         6.6%         5.4%         12.6%         11.8%         12.5%         38.4%           FTSE Star Italy         3.2%         1.4%         1.3%         -5.4%         -9.2%         -7.7%           FTSE Mid Cap Italy         6.1%         2.1%         15.3%         13.7%         15.6%         35.6%	FTSE Small Cap Italy				-3.8%	1.9%	-15.4%	-14.6%	-14.4%	2.2%
FTSE MIB       6.6%       5.4%       12.6%       11.8%       12.5%       38.4%         FTSE Star Italy       3.2%       1.4%       1.3%       -5.4%       -9.2%       -7.7%         FTSE Mid Cap Italy       6.1%       2.1%       15.3%       13.7%       15.6%       35.6%	•				1M	3M	YTD	6M	1Y	2Y
FTSE Star Italy 3.2% 1.4% 1.3% -5.4% -9.2% -7.7% FTSE Mid Cap Italy 6.1% 2.1% 15.3% 13.7% 15.6% 35.6%	FTSE Italia All-Share				6.3%	5.2%	11.8%	10.5%	10.5%	35.9%
FTSE Mid Cap Italy 6.1% 2.1% 15.3% 13.7% 15.6% 35.6%	FTSE MIB				6.6%	5.4%	12.6%	11.8%	12.5%	38.4%
FTSE Mid Cap Italy 6.1% 2.1% 15.3% 13.7% 15.6% 35.6%	FTSE Star Italy					1.4%			-9.2%	-7.7%
	3									
	FTSE Small Cap Italy				6.9%	7.0%	10.7%	6.5%	3.2%	22.1%

Source: Factset

Tamburi Investments Partners - Portfolio Performance of listed Companies

	Price as of 04/01/2016	Price as of 18/05/2016	YTD %	# shares (mn)	Investment as of 04/01 (Eu mn)	Investment as of 18/05 (Eu mn)	Contribution to portfolio	Weight on portfolio as of 18/05
Prysmian S.p.A.	20.3	21.6	6.8%	5.5	111.3	118.8	7.5	22%
Interpump Group S.p.A.	14.3	13.4	-6.6%	7.4	106.3	99.2	-7.1	19%
Moncler SpA	12.9	15.3	18.0%	5.9	75.8	89.4	13.7	17%
Amplifon S.p.A.	8.0	8.5	6.7%	9.6	76.4	81.6	5.1	15%
HUGO BOSS AG	76.6	57.8	-24.5%	0.7	53.6	40.5	-13.2	8%
Ferrari NV	43.0	37.6	-12.5%	0.7	31.2	27.3	-3.9	5%
Fiat Chrysler Automobiles N.V.	8.5	6.3	-25.4%	1.7	14.7	11.0	-3.7	2%
Be Think, Solve, Execute S.p.A.	0.5	0.5	-4.0%	31.6	16.3	15.7	-0.6	3%
Bolzoni S.p.A.	3.9	4.3	9.7%	3.1	12.2	13.4	1.2	3%
NoemaLife S.p.A.	6.7	7.3	7.9%	1.2	8.4	9.1	0.7	2%
Digital Magics S.p.A.	5.8	4.6	-19.9%	0.9	5.4	4.3	-1.1	1%
Monrif S.p.A.	0.3	0.2	-22.0%	12.7	3.3	2.6	-0.7	0%
Servizi Italia S.p.A.	3.8	3.6	-5.5%	0.6	2.3	2.2	-0.1	0%
M&C S.p.A.	0.1	0.2	11.4%	12.6	1.7	1.9	0.2	0%
FCA Corp 15/12/2016 7.875%*	80.5	68.1	-15.4%	0.25	20.1	17.0	-3.1	3%
*Including accrued interest				Total Portfolio	539.1	533.9	-5.2	100%
-					Portfolio YTD	Performance	-1.0%	

Source: Factset and Intermonte SIM





Italian Holdings - Performance

Stock	Price (Eu)	Mkt cap (Eu mn)	% Change 1 Month	% Change 3 Months	% Change YTD	% Change 6 Months	% Change 1 Year	% Change 2 Years
Tamburi Investment Partners S.p.A.	3.23	477	3.1%	8.9%	-4.7%	-8.0%	-11.2%	24.2%
EXOR S.p.A.	31.51	7,759	0.4%	13.1%	-25.1%	-22.4%	-26.3%	1.2%
Compagnie Industriali Riunite S.p.A.	1.09	866	5.6%	31.2%	12.4%	4.4%	1.4%	8.1%
ASTM S.p.A.	11.55	1,023	6.5%	15.3%	0.0%	-3.8%	-8.4%	3.1%
Italmobiliare S.p.A.	37.00	1,272	-2.0%	5.7%	-12.1%	-13.1%	24.2%	24.9%
DeA Capital S.p.A.	1.18	363	2.7%	5.6%	-8.0%	-11.7%	-18.2%	7.1%
COFIDE-Gruppo De Benedetti S.p.A.	0.39	283	-0.1%	18.7%	-5.4%	-13.0%	-23.8%	-21.1%
Immsi S.p.A.	0.41	141	7.2%	-1.8%	-11.8%	-17.1%	-34.3%	-39.0%
Caltagirone S.p.A.	2.20	264	-1.3%	20.2%	-6.8%	-12.7%	-10.6%	-15.7%
Average performance			2.4%	13.5%	-7.1%	-11.2%	-12.0%	-3.9%
FTSE Italia All-Share			-3.2%	3.7%	-16.5%	-18.5%	-21.7%	-11.6%
FTSE MIB			-3.5%	3.5%	-17.3%	-19.8%	-23.6%	-14.2%
FTSE Star Italy			-0.1%	7.5%	-5.9%	-2.6%	-2.0%	31.9%
FTSE Mid Cap Italy			-3.0%	6.8%	-20.0%	-21.7%	-26.8%	-11.4%
FTSE Small Cap Italy			-3.8%	1.9%	-15.4%	-14.6%	-14.4%	2.2%

Source: Factset

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BUY: stock expected to outperform the market by over 25% over a 12 month period:

OUTPERFORM's stock expected to outperform the market by between 10% and 25% over a 12 month period:

NEUTRAL: stock performance expected at between +10% and -10% compared to the market over a 12 month period:

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SELL stock expected to underperform the market by over 25% over a 12 month period.

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### DETAILS ON STOCKS RECOMMENDATION

Stock NAME	TIP		
Current Recomm:	OUTPERFORM	Previous Recomm:	OUTPERFORM
Current Target (Eu):	3.80	Previous Target (Eu):	3.80
Current Price (Eu):	3.23	Previous Price (Eu):	3.14
Date of report:	19/05/2016	Date of last report:	16/03/2016

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